



Press Release

Levallois Perret, November 1, 2002

## BVRP Software Group 3<sup>rd</sup> quarter 2002

### Consolidated net revenues in line with objectives Excellent month of September: software up +31% vs. 2001

Consolidated net sales for the third quarter 2002 amount €7.4M and are stable, compared to the same period of the prior year. They are **in line with the objectives of the Group** considering the summer months, always less dynamic. Within a similar scope, over the first 9 months of the year, accrued turnover is down 1.5%. As for the first 2 quarters, the third one will be profitable, confirming BVRP's return to profitability in 2002.

In € 000	Jan-Sept 2002	Jan-Sept 2001	Change 2002/2001	9-month proforma 2001	Change 2002/Proforma
Software	16,757	14,450	+16.0%	17,235	-2.8%
Services	8,271	11,242	-26.4%	8,044	+2.8%
Misc.	2,398	1,684	+42.4%	2,567	-6.6%
TOTAL	27,426	27,376	+0.2%	27,846	-1.5%

**A strong month of September was booked** particularly in the software sector, which today represents 2/3 of net sales. This performance is mainly due to the **launch of promising software onto the market**, such as BVRP DivX Video Duplicator, BlackICE, Paint Shop Pro and Virtual CD Network 4. The growing success of security and mobility ranges is also fostering growth as expected. **Software net sales for September 2002 were up 31% over the same period of the prior year.** The excellent level of sales in September combined with the traditionally sustained business activity over the last quarter of the year entitle the group management team to confirm its objectives for 2002.

#### **About BVRP Software**

With subsidiaries spread over France, Great Britain and the United States, the BVRP Software group, a worldwide leading editor of communications software, is also a major supplier of personal and professional software designed for Mobility, Security and Internet use. BVRP Software products are marketed in over 100 countries through e-commerce, OEM partners and IT resellers. The group booked €43.2m in revenues in 2001. BVRP Software has been listed on the Nouveau Marché of the Paris Stock Exchange since December 1996 (Euronext: 5478).

For additional information: [www.bvrp.com](http://www.bvrp.com)

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