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Press release

Levallois-Perret, France, October 7, 2003

Financial results on June 30, 2003

Growth in consolidated revenues: +8.4%
Sharp increase in EBIT: +71.7%
Successful Share Capital Increase

The BVRP Software Group continues the positive performance, posting **€21.7M in revenues and €1.2M EBIT** for the first half of 2003.

In €000	January - June 2003	January - June 2002	Variation 2003 vs. 2002	Proforma Jan. - June 2002	Variation 2003 vs. proforma
Revenues	21,719	20,034	+8.4 %	23,225	-6,5%
Operating result (EBIT)	1,217	709	+71.7 %	550	+121,3%
Current income	1,049	191	+449.2 %	-58	NA
Extraordinary income	395	5,311	-92,6 %	-4	NA
Net income (Group share)	359	5,153	-93.0 %	-758	NA
Net income per share (in)	0.10	1.41			
Net result per share after potential dilution (in €)	0.07	0.94			

Note: proforma data is presented on a constant consolidation scope and historical exchange rate. These figures include the revenues of Elibrium, acquired in December 2002, but do not include French Services sold in April 2002.

Growth in revenues boosted

Revenues are up on the same period of last year with an **increase of 8.4%**. At a constant consolidation scope, revenues have dropped by 6.5% but entirely because of the decreasing dollar. On a constant consolidation and exchange rate basis, revenues have risen by more than 6%.

The first half of the year marks a significant increase in activity in the US, accounting for 50% of consolidated revenues in line with the Group's international expansion.

The impact of new diagnostic and mobile software was also seen in OEM software sales for the first half of 2003, with a 12% increase in revenues over last year.

The first half of the year saw the launch of Avanquest Global Publishing, the Group's international software publishing and republishing network, representing the Group's main source for growth in 2004. Avanquest retail activity now represents 70% of software revenues.

On October 8, 2003, AB Soft will not be listed any longer, giving BVRP full control of its subsidiary which is responsible for representing Avanquest in France.



Sharp rise in profitability

EBIT stands at €1.2M, i.e. 5.6% of sales and shows an increase of 71.7% compared to 2002. Proforma data shows a more significant EBIT growth (+120%).

The BVRP Group is reaping the rewards of its software-focused and continued cost reduction policy. This has been recompensed by a **net improvement in operating ratios**. As a result, gross margin is up 2 points and payroll costs representing 37.9% of 2002 revenues (proforma data) decreased to 33.4% of revenues in the first half of 2003.

The financial result, suffered little impact from exchange variations due to careful hedging policies, recorded a loss of €0.2M, compared to €0.5M in the first half of 2002.

Net income is down on the first half of 2002 as a direct result of last year's high capital gains earned from selling Services activity. **Proforma data shows a net income increasing by more than €1.1M.**

Very positive financial situation

Cash flow statement

In thousands of euros	30/06/2003 6 months	31/12/2002 12 months
Cash flow	1,544	526
Variation of working capital needs	397	1,815
Cash flow from operation	1,941	2,341
Cash flow from investment	-311	2,298
Cash flow from financing	2,350	-93
Cash variation	3,980	4,546

Steady growth in profitability combined with a decrease in working capital needs and the securing of two loans for €3M have provided a **net improvement in Group cash flow**, at €11.6M (vs €7.7M at the end of 2002).

Financial debt is at €12.6M, representing a net debt of €1M compared with €3.1M on December 31, 2002. With stable shareholders' equity at €16M, the net debt ratio equity stands at 0.06 at 30/06/03.

The September share capital increase of €7.59M was largely subscribed by the public. This capital increase will enable BVRP stock ownership to be strengthened with a 17% stake now owned by investment funds managed by Turenne Capital Partners, who expressed their wish to be associated to the founders who hold 7.47% of capital for their part, through a shareholders' agreement and a representative on the Board of Directors.

After the capital increase and before any financial operation, equity will stand at around €23M, Group available cash at around €19M **and the net debt on equity ratio will be negative.**

BVRP therefore has the financial means to apply a sustained growth strategy for future financial years, a strategy which involves developing the Avanquest network to ensure international presence and developing R&D for mobile and wireless software ranges.

About BVRP Software

With subsidiaries based in France, Great Britain, Germany and the United States, the BVRP Software Group, a worldwide leading publisher of communications software, is also a major provider of personal and professional software designed for Mobility, Security and Internet use. BVRP Software products are marketed in over 100 countries, through e-commerce, OEM partnerships and IT resellers. Ranked in the European Software Top 50 by Infoconomist in September 2002, the group posted revenue of €37.6M in 2002. Since December 1996, BVRP Software has been listed on the Nouveau Marché of the Paris Stock Exchange (ISIN FR0004026714).

Additional information on BVRP is available at www.bvrp.com

Your contacts

BVRP Software

Thierry Bonnefoi, Chief Financial Officer, Analyst/Investor Relations

Tel: +33 (0)1 41 27 19 74 – E-mail: tbonnefoi@bvrp.com

Lucie Rivaud, Press Relations

Tel: +33(0)1 41 27 19 96 – E-mail: lrivaud@bvrp.com

Christine Sauvaget, Communication

Tel: +33(0)1 41 27 19 82 – E-mail: csauvaget@bvrp.com

