



Fantastic start to 2006 for Avanquest with remarkable first quarter results

Consolidated sales: +20.0%
Software activities: +25%

Levallois-Perret, April 26, 2006

Avanquest Software has reaffirmed a trend the company has been experiencing since 2003, posting double-digit growth for the first three months of the fiscal year 2006. **Avanquest's consolidated sales** for the first quarter 2006 amounts to **€ 19.4 M** – a 20% increase as compared to first quarter 2005 figures and an increase in proforma data of more than 12%.

In thousands of €	January - March 2006	January - March 2005	Change 2006 vs 2005	Proforma January - March 2005	Change 2006 vs proforma
Software	17 551	14 075	+24.7%	15 151	+15.8%
Services	1 624	1 658	-2.0%	1 662	-2.3%
Other	247	457	-46.0%	482	-48.8%
Total	19 422	16 190	+20.0%	17 295	+12.3%

Note: The pro-forma data are presented on a like-for-like basis. These include the sales recorded by Magnaways, a company acquired in July 2005.

Once again, all of the sales channels contributed significantly to this remarkable growth, but during first quarter 2006 the contribution from the e-commerce channel was particularly strong, doubling in value to € 2.4M (+30% in proforma data); as well as direct sales to businesses, which registered an increase of more than 30% to € 6.6 M, with a very solid showing in the German market.

OEM sales, still led by the huge success of the mobility line, continued to be very dynamic, increasing overall by nearly 20% and posting a noteworthy performance in all territories. The ongoing strength in OEM sales is expected to carry through into future quarters, as a result of agreements that have been recently signed with companies that include Intel, HP, Haier and others.

Among internally developed product lines, which posted growth of +17.5% during the quarter, in proforma data), the Utility lines were particularly profitable, thanks to the overwhelming success of new versions of Fix-It and SystemSuite. The Mobility line, meanwhile, continues to show innovation, with the launch of a complete, new line of software designed for Apple's Ipod.

These extraordinary performances validate the Group's strategic direction, which emphasizes growth in all sales channels and in all territories.

The tremendous start to fiscal year 2006 for Avanquest Software is completely in line with management's projections – and even slightly above their expectations, if "seasonability" is taken into account, given that the second half of the fiscal year is usually more successful than the first.

The operating income for the first quarter is also expected to be slightly greater than management projects for the first half of the fiscal year, as they anticipate it will exceed **11% of sales** (non-audited figures).

The first quarter results will be announced on May 15, 2006.

About Avanquest Software

Avanquest Software is a global developer and leading publisher of best-selling personal and professional software designed for utilities, office productivity, communications and mobility worldwide. Headquartered in France, with operating units, subsidiaries and offices located in United States, France, Germany, Great Britain, Italy, Spain, China and Korea, Avanquest Software products are marketed in over 100 countries, through e-commerce, OEM partnerships and IT resellers. Founded in 1984 as BVRP Software and listed since December 1996 on Euronext (ISIN FR0004026714), Avanquest Software forms part of the Eurolist, NextEconomy segment and SBF 250 index. In 2005, Avanquest Software posted record financial results, with revenue of €70.6M (\$85.6M) and net income of €6.9M (\$8.4M).

Additional information on Avanquest Software is available at <http://www.avanquest.com>.

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