

## Avanquest Software and Aqua Connect sign an exclusive Publishing agreement for the whole of Europe

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[Avanquest Software](#) announced today that its subsidiary [Avanquest Solutions](#) signed a strategic partnership with [Aqua Connect](#) to market exclusively the Aqua Connect Terminal Server in Europe - the first and only product to allow multiple Apple Desktops to run on non Apple hardware.

This agreement reflects the Group's strategy to invest in innovative technologies and expand its corporate channel on growing markets such as terminal services and access virtualization. The terminal services opportunity continues to grow quickly, and according to research firm Gartner, virtualization will be the highest-impact trend in infrastructure and operations market through 2012.

***“Avanquest has extensive experience and a proven track record, of taking IT products into mainland Europe and producing outstanding results. With over 4,500 resellers, retailers and e-tailers, this partnership will deliver Aqua Connect Terminal Server to new business customers in the European countries,”*** said Renee Mehrian, acting CEO of Aqua Connect.

***“We are very pleased to be collaborating with Aqua Connect in Europe and strengthen our service and product offering with best in class business solutions in the buoyant terminal services and access virtualization segment. Our partnership represents a great opportunity to provide business customers in Europe with state-of-the-art solutions that perfectly meet business customer requirements”*** commented Chris Thompson, Global Strategy Director, Corporate Sales, Avanquest Software.

The Aqua Connect Terminal Server, developed under the watchful eyes of Apple and Microsoft, delivers the Macintosh OS X experience to diverse hardware, software platforms and mobile devices including older Macintosh systems, PC hardware, smart phones and other thin clients.

Once installed on an adequately configured Mac OS X server, networked computers and mobile devices can simply log into the OS X server as if connected directly to the server's console, work with a full-featured OS X desktop and run OS X-based applications installed on the OS X server. Users can connect remotely and run applications while other users may also be connected with their respective sessions and environments fully isolated from one another.

Since users of Aqua Connect Terminal Server share the resources of a common server, this allows:

- Simplified installation, configuration and maintenance of programs
- Management of user policies and profiles
- Central administration of user environments and security
- Provide a stable and uniform desktop platform for applications
- Minimize IT department workloads
- Simultaneous resource sharing and usage.

### About Aqua Connect Inc.

Aqua Connect Inc., is the world's leading Mac terminal server enterprise software company. With Aqua Connect Terminal Server organizations can reduce energy consumption while increasing security. Aqua Connect's development team has formidable experience with Mac, PC, Linux and UNIX platforms with expertise in several application and technology categories.

### About Avanquest Software

Avanquest Software is one of the world's leading software publishers, marketing a wide range of titles developed in-house or by developer partners via multiple sales channels on three continents – North America, Europe and Asia. Avanquest Software addresses the general public through its Retail, Online and Direct-to-Consumer channels; businesses through the Corporate channel; and key players in mobile telephony and IT through OEM (Original Equipment Manufacturers) licenses. With 650 employees and approximately 200 engineers in Research and Development distributed between France, China and the United States, the company is committed to constant innovation. Avanquest Software is listed on Euronext (ISIN FR0004026714) since December 1996. Additional information is available at <http://www.avanquest.com> or <http://about.avanquest.com>.

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