



Press release

Levallois Perret, France - November 3rd, 2003

Very strong 3rd quarter for 2003

9 month consolidated turnover +20.8%

High growth during September

The BVRP Software Group has recorded an excellent 3rd quarter for 2003 with a **turnover of €11.5 million**, a **growth of 55.2%** over the third quarter of 2002 (+20.4% in pro forma data). Consolidated turnover was €33.1 million for the first nine months of the year, an increase of 20.8% over the same period last year.

In K€	January – Sept 2003	January – Sept 2002	Variation 2003 vs 2002	Pro forma January – Sept 2002	Variation 2003 vs pro forma
Software	25,626	16,757	+52.9%	23,313	+9.9%
Services	5,484	8,271	-33.7%	5,076	+8.0%
Other	2,020	2,398	-15.8%	1,557	+29.7%
TOTAL	33,130	27,426	+20.8%	29,946	+10.6%

Note: pro forma data are given at constant scope and exchange rates. They include the turnover for Elilibrium, a company acquired in December 2002, but do not include the figures for French Services Activity, sold in April 2002.

The BVRP Group performed extremely well during the third quarter, up 13% over the preceding quarter, despite the fact that the always less-than-dynamic summer months were involved. **Business was particularly sustained in September** with turnover **growing by 44%** in relation to September 2002 (pro forma data), auguring well for the final quarter, which traditionally has the highest turnover of the year.

As in the preceding quarters, business was excellent in the United States (50% of sales) in both OEM, with sustained growth in diagnostic software sales, and retail, with the increasing strength of Avanquest.

The French market, which has remained the least dynamic since the start of 2003, seems to be starting to recover, helped by the introduction under the BVRP brand of the BVRP DivX™ Video Duplicator version 2 and the launch of the eXPert PDF 2 range.

Results for the third quarter will be announced officially on November 13th 2003.



About BVRP Software

With subsidiaries based in France, Germany, Great Britain and the United States, the BVRP Software Group, a worldwide leading publisher of Communications and Mobility software, is also a major provider of personal and professional software designed for Multimedia, Security and Troubleshooting. BVRP is a developer and producer of best-selling software with almost two decades experience. BVRP products are marketed in over 100 countries, through e-commerce, OEM partnerships and IT resellers. In June 2003, BVRP Group formed Avanquest Global Software Publishing, a coalition of software publishers offering worldwide publishing resources to software developers everywhere. Ranked in the European Software Top 50 by Infoconomist in September 2002, the group posted revenue of \$37.5 M and a net income of €5.4 M in 2002. Since December 1996, BVRP Software has been listed on the Nouveau Marché of the Paris Stock Exchange (Euronext: 5478). Additional information on BVRP is available at www.bvrp.com.

Your contacts

BVRP Software

Thierry Bonnefoi, Chief Financial Officer, Analyst/Investor Relations

Tel: +33 (0)1 41 27 19 74 – E-mail: tbonnefoi@bvrp.com

Lucie Rivaud, Press Relations

Tel: +33(0)1 41 27 19 96 – E-mail: lrivaud@bvrp.com

Christine Sauvaget, Communication

Tel: +33(0)1 41 27 19 82 – E-mail: csauvaget@bvrp.com

